AVISTA CORP. RESPONSE TO REQUEST FOR INFORMATION

JURISDICTION: WASHINGTON DATE PREPARED: 10/09/2009

CASE NO: UE-090134 & UG-090135 WITNESS: Elizabeth Andrews REQUESTER: Bench RESPONDER: Elizabeth Andrews

TYPE: Data Request DEPT: State & Federal Regulation

REQUEST NO.: Bench – 7 TELEPHONE: (509) 495-8601

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REQUEST:

Referring to Table 2 on Page 14 of Exhibit EMA-4T, please provide the cost per customer numbers used for the years 2002 through 2008 relating to the Company's incentive plans.

RESPONSE:

The actual cost per customer numbers used (and the applicable thresholds) for the years 2002 through 2008 relating to the company's incentive plans are as follows.

Year	Threshold	Target	Maximum	Actual
2002	\$241.25	\$233.29	\$226.62	\$231.32
2003	\$255.52	\$246.36	\$238.66	\$247.37
2004	\$260.70	\$250.22	\$242.15	\$259.44
2005	\$287.01	\$274.59	\$266.45	\$269.73
2006	\$277.25	\$264.76	\$256.58	\$265.64
2007	\$280.92	\$269.58	\$261.17	\$280.67
2008	\$295.38	\$285.80	\$276.82	\$292.64

Please also see the confidential response to Bench Request 6 for a complete description of the employee incentive plan.

As shown in the Company's 2008 plan, provided with confidential response to Bench Request 6, the Company's incentive plan payout opportunity is first available if the Company's actual cost per customer meets or exceeds the "Threshold" target as shown in the table above. The level of payout opportunity varies (or increases) as the Company meets (or beats) the additional targets "Target" or "Maximum" cost per customer as also shown in the table above.